

Ask for a Waterman's this Christmas

JUST tell your friends what colour band you want. Each colour denotes a different style of nib. The chart at the bottom of this advertisement will direct your choice.

Ask for Christmas folder illustrating attractive Christmas selections.

Guaranteed since 1883 and until 1983—one hundred years of pen service

-  **Red** — STANDARD — Suits most writers. A splendid correspondence point. Medium flexibility. For home and general use.
-  **Green** — RIGID — Tempered to arm or plate hardness. Will not slide even under heavy pressure. Unequalled for manifolding. The salesman's friend.
-  **Purple** — STIFF; FINE — Writes without pressure. Makes a thin, clear line and small figures with unerring accuracy. Popular with accountants.
-  **Pink** — FLEXIBLE; FINE — As resilient as a watch spring. Fine, tapered point, ground fine to shade at any angle. Loved by stenographers.
-  **Blue** — BLUNT — An improved stub point. This point makes a broad line. May be held in any position. Liked by rapid writers.
-  **Yellow** — ROUNDED — A different pen point. The tip is ballshape. Makes a heavy, characteristic line without pressure. Suits left-handed writers.

L. E. Waterman Company Limited
MONTREAL

\$7.00

Number Seven

Made of beautiful resilient, ripple stainless rubber, protected with a lip-guard to prevent breaking, and an unequalled, patented filling device.



Waterman's